

# **Aquaforum**

**Financial Statements  
December 31, 2018**

# Aquaforum

## Financial Statements December 31, 2018

### Table of Contents

Independent Auditor's Report	1 - 2
Statement of Financial Position	3
Statement of Operations and Changes in Net Assets	4
Notes to Financial Statements	5 - 7
Additional Information	8 - 9

## Independent Auditor's Report

To the Board of Directors of  
**Aquaforum**

### *Opinion*

We have audited the financial statements of Aquaforum (the Foundation), which comprise the statement of financial position as at December 31, 2018, and the statement of operations and changes in net assets for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### MONTRÉAL

1981 McGill College  
Montréal QC H3A 0G6  
514.934.3400

#### TORONTO

181 Bay St., #3320  
Bay Wellington Tower  
Toronto ON M5J 2T3  
416.488.2345

#### CHICAGO

200 South Wacker Dr., #3100  
Chicago, IL 60606  
312.828.0800

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The image shows a handwritten signature in black ink that reads "Richter LLP". The signature is written in a cursive, flowing style.

Montréal, Quebec  
May 16, 2019

# Aquaforum

## Statement of Financial Position As at December 31, 2018

	2018 \$	2017 \$
<b>Assets</b>		
Cash	652,596	104,912
Accounts receivable	345,394	200,000
Prepaid expenses	55,255	-
	<b>1,053,245</b>	<b>304,912</b>
<b>Liabilities</b>		
Accounts payable and accrued liabilities	156,357	169,556
Deferred contributions (note 3)	875,000	125,000
	<b>1,031,357</b>	<b>294,556</b>
<b>Net assets</b>		
<b>Unrestricted</b>	<b>21,888</b>	<b>10,356</b>
	<b>1,053,245</b>	<b>304,912</b>

See accompanying notes

Approved on behalf of the board

\_\_\_\_\_, Director

\_\_\_\_\_, Director

# Aquaforum

## Statement of Operations and Changes in Net Assets For the Year Ended December 31, 2018

	2018 \$	2017 \$
<b>Revenues</b>		
Donations	957,866	1,320,870
Donations - individuals	3,509	2,264
Government donations	59,634	12,790
Sponsorship and other donations	452,588	254,500
	<b>1,473,597</b>	<b>1,590,424</b>
<b>Expenses</b>		
Event related expenses	550,729	601,531
Business development and partnership	423,488	454,818
Communication plan	334,592	369,555
Administrative and other expenses	153,256	160,695
	<b>1,462,065</b>	<b>1,586,599</b>
<b>Excess of revenues over expenses</b>	<b>11,532</b>	<b>3,825</b>
<b>Net assets - beginning of year</b>	<b>10,356</b>	<b>6,531</b>
<b>Net assets - end of year</b>	<b>21,888</b>	<b>10,356</b>

See accompanying notes and additional information

# Aquaforum

## Notes to Financial Statements December 31, 2018

### 1. Nature of business

The Foundation is incorporated as a not-for-profit organization under the Canada Not-for-profit Corporation Act on December 10, 2015, and is a registered charity under the Income Tax Act.

The purpose of the Foundation is to conserve the Great Lakes and St. Lawrence Basin, and to foster the quality and responsible use of its water.

The Foundation is a registered charity under the Income Tax Act and is exempt from income taxes.

### 2. Significant accounting policies

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

The Foundation also applies the Canadian accounting standards for private enterprises to the extent that these standards address topics not addressed in Canadian accounting standards for not-for-profit organizations.

#### Revenue recognition

The Foundation follows the deferral method of accounting for contributions.

Contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Sponsorship and government partnership are recognized as revenue over the term of the agreement when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### Financial instruments

The Foundation initially measures its financial assets and financial liabilities at fair value, except for certain non-arm's length transactions. The Foundation subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets are tested for impairment when there are indicators of possible impairment. Any impairment loss is recognized in excess of revenues over expenses. The previously recognized impairment loss may subsequently be reversed to a maximum of the amortized cost that would have been reported at the date of the reversal had the impairment not been recognized previously.

The carrying amount of the financial asset or liability is adjusted by the transaction costs, which are recognized in excess of revenues over expenses using the straight-line method.

# Aquaforum

## Notes to Financial Statements December 31, 2018

### 3. Deferred contributions

Deferred contributions relate to restricted donations received in the current year to cover expenses for future years. Changes in deferred contributions are as follows:

	2018 \$	2017 \$
<b>Balance - beginning of year</b>	<b>125,000</b>	-
Recognized as revenue in the year	<b>(125,000)</b>	-
Received in the year	<b>875,000</b>	125,000
<b>Balance - end of year</b>	<b>875,000</b>	125,000

### 4. Related party transactions

During the year, De Gaspé Beaubien Foundation, a company controlled by several board members of the Foundation, made donations in the amount of \$957,867 (2017 - \$1,320,870) to the Foundation. The donations include the payment of salaries and benefits and other expenses on behalf of the Foundation, totalling \$328,282 (2017 - \$506,962) and \$194,584 (2017 - \$258,908) respectively, net of a reimbursement of \$Nil (2017 - \$50,000).

As at December 31, 2018, a balance of \$170,000 (2017 - \$35,000) was receivable from the De Gaspé Beaubien Foundation.

The Foundation paid fees to a company controlled by an immediate family member of a director for office space, office administration services, as well as legal, accounting and HR services on a cost-sharing basis. In 2018, these services amounted to \$20,802 (2017 - \$19,458).

As at December 31, 2018, a balance of \$1,104 (2017 - \$Nil) was receivable from a director, Phillippe de Gaspe Beaubien, for expenses paid on his behalf.

These transactions were concluded in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.



# Aquaforum

## Notes to Financial Statements December 31, 2018

### 5. Financial instruments

The Foundation is exposed to various risks through its financial instruments. The following analysis provides a measure of the Foundations risk exposure at the financial position date.

#### Liquidity risk

Liquidity risk is the risk the Foundation will have difficulty in meeting obligations associated with financial liabilities. Prudent management of liquidity risk implies retaining a sufficient level of liquidities and arranging for appropriate credit facilities. The Foundation believes that its recurring financial resources are adequate to cover all its expenditures.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Foundation is exposed to credit risk with regard to uncertainty as to timing and collectibility of accounts receivable.

### 6. Comparative figures

Certain reclassifications of 2017 amounts have been made to facilitate comparison with the current year.